



IBM Lotus Sametime

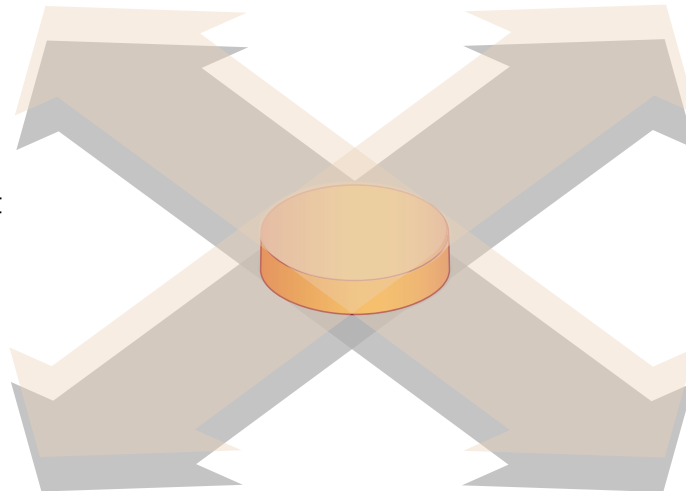
from

applicable

Real-time collaboration improves productivity. Are you talking about it yet?

Instant messaging without boundaries

Chat with one person, or bring several people in for an ad hoc conference to get things done quickly. Connect to other organisations, whether they use Sametime or not.



Get presence-aware

See who's online so you can message them right now. Advanced features also allow you to check availability of people outside your organisation.

Web-conferencing

A powerful, easy to use solution enables web conferencing straight out of your Sametime client.

UC² Unified Communications

Next generation unified communications utilising VOIP. Your existing phone system, but with additional functionality integrated into a platform trusted by millions

Implement Sametime and, like 15 million other corporate users you know what your co-workers are doing and the best way to contact them, right now.

IBM Lotus Sametime provides a more natural way of communicating.

IBM Lotus Sametime offers a wide range of functionality to get your people working together more effectively. Even something as simple as a message asking 'can we talk' saves time and makes it easier to facilitate conversations at the right time, with the right person.

Get communicating more effectively within your organisation



Presence indicators let you know what is the best way to contact people, as well as where they are in the world.

Adding pictures of people means you'll know who to look for when you need to have that key discussion. If it will help your discussion, provided you have a webcam you can take the dialogue to the next level by starting a video chat. This can be exceptionally useful in organisations that have multiple locations. Video conversations are much more natural than either instant messaging chats, or telephone calls- save time by helping people to understand one another better.

Flexible integration into your IP telephony system allows you to maximise the use of your existing investment, with Sametime working alongside your current infrastructure.

Get communicating with your partners and customers



Applicable have broad experience of federating Sametime implementations out to other organisations. We have best-practice procedures in place to securely connect to other organisations using Sametime and also out to public instant messaging networks, including GoogleTalk, Yahoo! Messenger and AOL Instant Messenger.



Federating into public networks opens up new, better opportunities for prospects to contact you. It also enables you to work together on a much closer basis with your customers and partners. Because you can see their status you know when it's a good time to contact them. Because instant messaging is less intrusive than a phone call you'll communicate more frequently, strengthening your relationship and ensuring you're their first choice at every turn.

How to buy Sametime from Applicable

Get a trial. Explore the benefits of real-time collaboration in your organisation for 30 days at minimal cost. We install an enterprise-strength demonstration server on your network. You install the Sametime Connect client on selected key users. They start talking, you start to see why Sametime is mission-critical in forward thinking organisations around the world.

Get it implemented. Applicable have proven expertise in implementing Sametime according to industry best practices. We can provide highly competitive new or renewal license quotes and our consultants can install Sametime on your existing servers. We can also provide upgrade or optimisation services for your existing implementation. Call us now for a quote whatever you're considering.

Get federated. As one of a small number of IBM Business partners with live federation on customer sites and within our internal implementation, you can be certain we are the best people to help you get the most out of Sametime. Get in contact for a discussion about your requirements

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