

# Simplified Exchange Migration

## Fixed Price Transition to Exchange from £19,995.

Simplify migration from Lotus Notes and Domino to Microsoft Exchange: a bundled software and services package, offered at a fixed-price-per-user, simplifies pricing and streamlines migration to Exchange.

### Applicable

Applicable Limited has one purpose – tangibly improving customer performance through the deployment of global workforce collaboration and messaging systems.

Implemented by specialist professional services teams, migration solutions are backed by best in class IT service management and operations, supported by a 24x7 service desk of qualified experts.

Our track record and reputation is second to none and our people are certified by leading vendors and have many years' enterprise IT and business consulting experience.

Our proven Migration Kit guarantees you have a sound understanding of the cost of maintaining your messaging environment. The quick start also provides a comprehensive assessment of your suitability and readiness for a variety of delivery models to ensure you choose the right option for your business.

“Applicable’s exceptional technical talent, approachability and rapid response not only met our migration to Exchange needs, but give us a stable infrastructure for our future needs.”  
Dr Peter Pang, NEC – European Support Mgr.

Applicable can help you plan for Exchange adoption so that you can take advantage of integrated services designed to streamline collaboration within and outside of your organization, reduce costs and improve productivity.

### Why choose a Migration Kit?

- Simplification makes risk mitigation easier and enables Applicable to complete projects on-schedule;
- Clear timetables and real-time status information for end users and management minimises support burden;
- Business productivity is maintained by performing transition activity out of hours to ensure zero downtime;
- Experienced consultants deliver the migration, using trusted tools from an experienced vendor.

### The Migration Kit includes:

- Kick-off meeting with key stakeholders to discuss overall transition approach, goals and motivations;
- Pre-migration assessment of existing environment and migration objectives;
- A combination of on-site consulting work with remote migration services;
- Planning the transition approach and any unique requirements that need refinement based on the standard process;
- Prepare for transition. Coexistence and data transition tools in place, performs validation and executes a pilot to validate the processes with identified users and their data;
- Coexistence between Domino and Exchange



## How It Works

**Pre-migration Analysis** – With Applicable, customers obtain a detailed pre-migration assessment to plan for migration. The assessment will help identify all users and filter out unused mailboxes, preventing unnecessary migration, reducing cost and identifying risks.

**Direct Migration to the Exchange** – The migration Kit will migrate Domino email and calendar data directly to Exchange reducing project costs and timelines.

**Proven Solution** – Applicable bring migration expertise that is unmatched. Applicable has worked on messaging and collaboration migrations for thousands of users worldwide. Applicable’s migration consultants and project managers will ensure your migration and coexistence goes smoothly and shows value to end users and the business.

## Pricing - £19,995

- Migration of email and calendar historical data.
- Migration of first 50 users.
- Additional migrations can be added from £15 per user.

## Options

Options can be added to the Migration Kit at any time. Ask us for a detailed consultation.

### DIRECTORY ANALYSIS

Our consultants can discuss the current structure and health of your directory providing recommendations against best practice to ensure your directory is operating efficiently, securely and reliably.

### 24X7 SERVICE MANAGEMENT AND SUPPORT

Applicable provide permanently manned, enterprise strength service management and technical support for all aspects of your transition and in-life support. We deliver this support from Service Desks in the UK and Australia backed up by world-class support from our premier Microsoft support agreement.

DELIVERABLE	A pre-migration assessment
	Co-existence of email and calendar data, including free/busy calendar lookups
	Migration of the first 50 users
	Fixed price per mail file for subsequent users
	Project Management
OPTIONS	24x7 technical support including access to Microsoft Premier Support and IBM Advanced Value Program (AVP) support.
	Directory health assessment
	Lotus Notes application co-existence readiness assessment
	BES hosting and remote management.
	Ongoing support and management of your environment