



Collaborative Thinking

LotusLive Cloud Kit

Fixed Price Transition to LotusLive from £23,499.

Simplified Transition to IBM's LotusLive Platform: a fixed price transition package from on premise or hosted Domino to LotusLive in 4 weeks from Applicable and IBM.

Applicable

Applicable & IBM are a provider of cloud solutions for enterprise organisations specialising in transition to the cloud, private cloud provision and cloud integration.

Implemented by specialist professional services teams, transition solutions are backed by best in class IT support and operations, provided by our 24x7 ITIL service desks in the UK and Australia.

Applicable's track record and recognition from IBM as both a Premier Partner and a finalist in IBM's 'Innovation through Cloud Computing' global awards ensures your transition to LotusLive will be provided by an experienced and deeply integrated IBM Premier Partner.

Our proven transition Cloud Kit enables you to fully calculate and budget for the transition costs to LotusLive ensuring your TCO and ROI calculations are accurate with no surprises.

A software and services package at a fixed price from an experienced partner, backed by IBM.

We can help you plan for LotusLive adoption so that you can take advantage of integrated services designed to streamline collaboration within and outside of your organization, reducing costs and improving productivity.

Our services teams in the UK and Australia mean you can transition users to LotusLive at a time to suit you to minimise disruption.

Why choose a LotusLive Cloud Kit?

- Fixed charges enable you to budget and plan the transition.
- Access to an experienced team of transition specialists reduces the time to completion.
- Backed by IBM, Applicable are a trusted, accredited and award winning partner to ensure a successful transition.

The Cloud Kit includes:

- Kick-off meeting with key stakeholders to discuss overall transition approach, goals and motivations;
- Pre-transition assessment of existing environment and transition objectives;
- A combination of on-site consulting work with remote transition services;
- Planning the transition approach and any unique requirements that need refinement based on the standard process;
- Prepare for transition. Coexistence and data transition tools installed, validation and execution of a pilot to validate the experience with identified users and their data;
- Coexistence of on premise Domino and LotusLive;
- Transition of the first 1000 mailboxes.



Applicable were recognised as a finalist in the worldwide category of 'Innovation through Cloud Computing' at the recent Lotusphere 2011 conference. This recognises Applicable's commitment to LotusLive and ensuring customers not only have the best transition experience but also maximise their use of the innovative LotusLive platform



How It Works

Pre-transition Analysis – Customers obtain a detailed pre-transition assessment to enable detailed planning for transition. The assessment will help identify all mailboxes, which need to be transitioned, identifying orphaned mailfiles, preventing unnecessary transition, reducing cost and identifying risks.

Direct Transition to the Cloud – The Cloud Kit will migrate Notes email and calendar data to LotusLive ensuring all emails, calendar entries and address books are maintained in LotusLive to enable your users to keep on working.

Proven Solution – We bring unrivalled transition expertise. Applicable & IBM have performed many email transitions ranging from 100 to over 20,000 users worldwide. Our transition consultants and project managers will ensure your transition and coexistence progresses smoothly. This ensures your business is online and collaborating right through transition.



APPLICABLE & IBM WILL

- Transition of email and calendar historical data.
- 3rd party transition tooling licences included.
- Transition of first 1000 users.
- Additional transitions can be added from £13.75 per user for a minimum of 100 users or customers can transition the remaining users unassisted.

LEAD TIMES

We expect to have the hybrid environment operation within four weeks of commencing the project to ensure your time to transition to LotusLive is minimised.

IMPORTANT NOTE:

Please note that the solution and price information in this document is indicative and is intended to be for general guidance only. It is based on the limited requirements information we have received, our experience of performing projects and services of a similar type, scale and complexity for other customers, and the assumptions listed in this document. The figures in this document are exclusive of applicable taxes and expenses and do not represent an estimate of the likely cost or of a price to which we could commit contractually.

This document has been prepared and the price information estimated on the basis that, if both parties wish to proceed, the Services described will be performed under the terms of the relevant IBM standard agreement. While the information and statements concerning the Services contained in this proposal are correct and accurate to the best of our present knowledge, they do not constitute representations or an offer capable of acceptance.

AVAILABILITY AND PRICING

LotusLive transitions are available from £23,499. Please contact sales@applicable.com or 0800 073 0312 to discuss your requirement in more detail.

Options

Options can be added to the LotusLive Cloud Kit.

HYBRID HOSTING

As part of the transition to LotusLive Notes, an additional Domino server is required to ensure you can continue to administer user accounts using the tools you are familiar with. To ensure you can move your entire infrastructure to the cloud Applicable can host this infrastructure in our world-class BT data centres from £800 per month.

APPLICATION HOSTING

Many customers will have a mature Domino application environment as part of the existing estate. Applicable can provide Domino application server hosting in an integrated private cloud in our world class BT data centres to ensure you can make the full transition to the cloud.

COLLABORATION ASSESSMENT

Applicable & IBM provide a consultative engagement to help you realise savings and efficiencies through collaboration with measurable ROI.

ON PREMISE MANAGEMENT

We offer hosted and on premise management services with 24x7 incident support and administration for your entire IBM environment and integrated applications, to ensure your business is always on.